## RETAIL MERCHANDISING GUIDE

Spring 2017 Retail Season

## **GVIDE USE & PVRPOSE**



Building and maintaining a strong brand requires consistency and discipline. The following guides will serve as both your inspiration and your road map for building the furReal Brand across the blueprint.



The RETAIL MERCHANDISING GUIDE includes guidelines on creating a quality merchandising plan that corresponds with the brand's standards and expectations, in-store and through print and on-line.

### **OTHER GUIDES**



The BRAND TOOL KIT provides an overview of the assets and usage rules for furReal branding, beginning with the Spring 2017 retail season.



The PACKAGING GUIDE includes specifics for creating a package in the 2017 line look.

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## PURPOSE OF RETAIL MERCHANDISING GUIDE

To ensure global brand consistency in all aspects of marketing and to provide both tools and assets to create impactful, exciting and informative retail merchandising displays that complement the over-arching brand position and advertising campaign.

## **ASSET DISTRIBUTION**

Assets can be found on the Hasbro Content Services Portal website at **https://portal.hcs.hasbro.com**.

Hasbro employees can register for an account at **http://register.hcs.hasbro. com**. Once registered, internal users can log on to the HCS Portal by using their network username and password.

External user account requests are also processed via **http://register.hcs.hasbro. com** and must be submitted by a Hasbro employee sponsor.

To access the full list of merchandising guides, users can click the "Merchandising Guides" link, which is located in the Quick list column on the left side of the HCS Portal page. After locating the desired guide, select the icon that looks like a chain link to bring up a list of all of the individual linked assets.

Users can also use the advanced search tab (also on the left side of the HCS Portal page) to search for assets by title; year; season (if there is one); brand or segment name; type of asset; etc.

Fonts are not provided by HCS and must be purchased separately unless otherwise noted.

## **BRAND GUIDELINES**

This page provides guidelines to help your written communications stay on-brand.

### **BRAND iDENTITY\***

The furReal brand is deeply rooted in magical connections — the magic that occurs every time children experience an emotional connection to their furReal pets.

### **POSITIONING\***

The furReal brand inspires kids to experience magical connections with their 'real' pets, full of engaging responses, spontaneous movements, and a returned affection that keeps the kids wanting more.

### **INTRODUCTION**

The furReal brand's family of pets are engaging and often surprising friends that quickly become a child's favorite companion, baby, or even "partner in crime". Unlike other plush toys, furReal pets aren't intended to be merely watched or collected; they're designed to be played with, lived with, and loved. Engaging features capture kids' attention, but it's the emotional bonds — the magical connections — they develop with their pets that they'll remember for years to come.

### **TONE OF VOICE**

Fun, upbeat, and emotionally connected. You're writing to appeal to the imaginations and emotions of kids who love animals. They want pets to play with and take care of, who'll be loyal and loving friends in return.

\*Identity and Positioning statements are for internal use only.



**DESIGN ELEMENTS** LOGO





NOTE:

- Layered file contains both black and white TMs.
- Use color that will best show on chosen background. •
- Follow legal guidelines (page 16) for TM useage. •



On teal wood background.



On purple wood background.

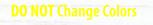


On white wood background.



Do not remove "magic" elements (stars, light flares, etc.) from logo.







FURREAL MERCHANDISING GUIDE • SPRING 2017

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FONTS & TYPE TREATMENTS

## PRODUCT NAME AND HEADLINES STICK-A-ROUND A B C D E F G\* H i\* J K L M N O\* P Q\* R S T U V W X Y\* Z

#### Format Stick-A-Round horizontal and vertical scale

Horizontal Scale:110%Vertical Scale:90%

\*Stick-A-Round should be typed in UPPERCASE with the exception of the letters "i" and "y". Use Glyphs window to set g, i, o, q, y.

l i i G G Q Q

Use lowercase "f" when instances of "FurReal" is styled with Stick-A-Round font.

### YES! FURREAL



Fonts may be purchased at www.fonts.com.



## BODY COPY Avenir

Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz

#### FURREAL MERCHANDISING GUIDE . SPRING 2017

# DESIGN ELEMENTS

## **ICONS & HOLDING SHAPES**

### FR\_lcons\_HoldingShapes\_2017.ai

#### Sound Icon

- Icon to represent sound feature in product.
- Use as support for call outs and/or feature photography,
- May be rotated as needed.
- Color may be changed to knockout white.

#### Arrows

- Use arrows to indicate movement in product.
- Primarily used on feature photography.
- Use in pairs.
- May be rotated and moved apart as needed.
- Color may be changed to knockout white.

Meet more pet friends!

**FURREAL.COM** 

#### Square

- Use as holding shape for Back of Pack (BoP), Feature Photography.
- Frame to scale proportionately with shape.
- Color may not change.

#### **Musical Notes**

- Musical notes are used for The Luvimals<sup>™</sup> SKUs ONLY
- Use a minimum of 3 notes.
- May be rotated and moved apart as needed.
- Color may be changed to knockout white.

FR\_URL\_2017.ai



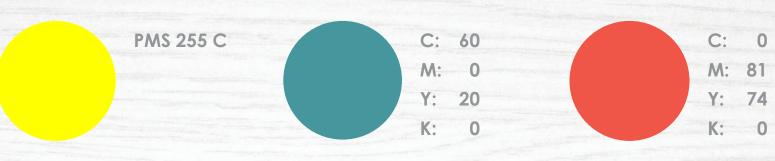




## COLORS & BACKGROUNDS







## BACKGROUNDS



2017\_FR\_TealWood\_Bkgrd.psd

**2017\_FR\_PurpleWoodgrain\_PMS-255C\_SpotChannel.tif** (Use this as a LINKED file for all printed materials).

**2017\_FR\_PurpleWoodgrain\_RGB.tif** (Use this for digital work).

2017\_FR\_WhiteWood\_Bkgrd.psd

## BRAND ASSETS PRODUCT PHOTOGRAPHY

## SPRING PRODUCT

### Kami, My Poopin' Kitty



C1156\_FurReal\_Kami\_Poopin\_Kitty\_Leash\_ Silhouette\_BRAND\_IMAGE\_17.tif



C1156\_FurReal\_Kami\_Poopin\_Kitty\_ Silhouette\_BRAND\_IMAGE\_17.tif



C1156\_FurReal\_Kami\_Poopin\_Kitty\_Poop\_ Silhouette\_BRAND\_IMAGE\_17.tif

B3527\_FurReal\_Pax\_Poopin\_Pup\_Pax\_ Leash\_Silhouette\_BRAND\_IMAGE\_17.tif



B3527\_FurReal\_Pax\_Poopin\_Pup\_ Silhouette\_BRAND\_IMAGE\_17.tif



B3527\_FurReal\_Pax\_Poopin\_Pup\_Poop\_ Silhouette\_BRAND\_IMAGE\_17.tif



# BRAND ASSETS PRODUCT PHOTOGRAPHY

## **SPRING PRODUCT**

#### **Fuzz Pets**



C0733\_FurReal\_Fuzz\_Pet\_Bunny\_ Silhouette\_BRAND\_IMAGE\_17.tif



C0733\_FurReal\_Fuzz\_Pet\_Bunny\_ Silhouette\_Blanket\_BRAND\_IMAGE\_17.tif



B9063\_FurReal\_Fuzz\_Pet\_Kitty\_ Silhouette\_BRAND\_IMAGE\_17.tif



B9063\_FurReal\_Fuzz\_Pet\_Kitty\_Brush\_ Silhouette\_BRAND\_IMAGE\_17.tif



B9064\_FurReal\_Fuzz\_Pet\_Goldie\_ Silhouette\_BRAND\_IMAGE\_17.tif



B9064\_FurReal\_Fuzz\_Pet\_Goldie\_ Silhouette\_Bone\_BRAND\_IMAGE\_17.tif





## BRAND ASSETS PRODUCT PHOTOGRAPHY

## **SPRING PRODUCT**

### The Luvimals



C2173\_FurReal\_Luvimals\_Biscuit\_Silhouette\_ BRAND\_IMAGE\_17.tif



C2173\_FurReal\_Luvimals\_Hound\_Dog\_Silhouette\_ BRAND\_IMAGE\_17.tif



C2173\_FurReal\_Luvimals\_Jazz\_Cat\_Silhouette\_ BRAND\_IMAGE\_17.tif



C2173\_FurReal\_Luvimals\_Owl\_Silhouette\_ BRAND\_IMAGE\_17.tif C2173\_FurReal\_Luvimals\_Ducky\_Silhouette\_ BRAND\_IMAGE\_17.tif



C2173\_FurReal\_Luvimals\_Lamby\_Silhouette\_ BRAND\_IMAGE\_17.tif



## BRAND ASSETS PRODUCT PHOTOGRAPHY

## CARRY FORWARDS

### Torch, My Blazin' Dragon



B5142\_FurReal\_Torch\_Silhouette\_BRAND\_IMAGE\_17.tif



B5142\_FurReal\_Torch\_Smoke\_Silhouette\_BRAND\_IMAGE\_17.tif

#### **furReal Friends Bootsie**



B5936\_FurReal\_Bootsie\_Silhouette\_ BRAND\_IMAGE\_17.tif



B5936\_FurReal\_Bootsie\_Head\_Left\_Silhouette\_ BRAND\_IMAGE\_17.tif



B5936\_FurReal\_Bootsie\_Head\_Right\_Silhouette\_ BRAND\_IMAGE\_17.tif.tif



# BRAND ASSETS PACKAGING PHOTOGRAPHY

## fired

### SPRING

Kami, My Poopin' Kitty

Pax, My Poopin' Pup





**The Luvimals** 



#### Fuzz Pets







### NOTE:

Examples of packaging images are for **reference only**. Final images may be downloaded from HCSP.

# BRAND ASSETS PACKAGING PHOTOGRAPHY

## CARRY FORWARDS

#### **furReal Friends Bootsie**



#### Torch, My Blazin' Drago



### NOTE:

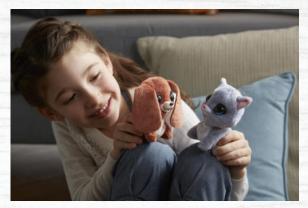
Examples of packaging images are final. Images may be downloaded from HCSP.



## THE LUVIMALS



C2173\_FurReal\_Luvimals\_BRAND\_IMAGE\_0062\_17.tif



C2173\_FurReal\_Luvimals\_BRAND\_IMAGE\_0148\_17.tif



C2173\_FurReal\_Luvimals\_BRAND\_IMAGE\_0325\_17.tif



C2173\_FurReal\_Luvimals\_BRAND\_IMAGE\_0363.\_17.tif



C2173\_FurReal\_Luvimals\_BRAND\_IMAGE\_0397\_17.tif



C2173\_FurReal\_Luvimals\_BRAND\_IMAGE\_0435\_17.tif



## THE LUVIMALS, CONTINUED



C2173\_FurReal\_Luvimals\_BRAND\_IMAGE\_0454\_17.tif



C2173\_FurReal\_Luvimals\_BRAND\_IMAGE\_0467\_17.tif



C2173\_FurReal\_Luvimals\_BRAND\_IMAGE\_0570\_17.tif



C2173\_FurReal\_Luvimals\_BRAND\_IMAGE\_0602\_17.tif



C2173\_FurReal\_Luvimals\_BRAND\_IMAGE\_0637\_17.tif



C2173\_FurReal\_Luvimals\_BRAND\_IMAGE\_0884\_17.tif



## forRed

## KAMI, MY POOPIN' KITTY



C1156\_FurReal\_Kami\_Poopin\_Kitty\_ BRAND\_IMAGE\_0037\_17.tif



C1156\_FurReal\_Kami\_Poopin\_Kitty\_ BRAND\_IMAGE\_0044\_17.tif



C1156\_FurReal\_Kami\_Poopin\_Kitty\_ BRAND\_IMAGE\_0106\_17.tif



C1156\_FurReal\_Kami\_Poopin\_Kitty\_ BRAND\_IMAGE\_0283\_17.tif



C1156\_FurReal\_Kami\_Poopin\_Kitty\_ BRAND\_IMAGE\_0337\_17.tif



C1156\_FurReal\_Kami\_Poopin\_Kitty\_B RAND\_IMAGE\_0517\_17.tif

## fired

## KAMI, MY POOPIN' KITTY



C1156\_FurReal\_Kami\_Poopin\_Kitty\_ BRAND\_IMAGE\_0428\_17.tif



C1156\_FurReal\_Kami\_Poopin\_Kitty\_ BRAND\_IMAGE\_0634\_17.tif



C1156\_FurReal\_Kami\_Poopin\_Kitty\_ BRAND\_IMAGE\_0660\_17.tif

## **FUZZ PETS**



B9064\_FurReal\_Fuzz\_Pet\_Goldie BRAND\_IMAGE\_7821\_17.tif



B9064\_FurReal\_Fuzz\_Pet\_Goldie\_ BRAND\_IMAGE\_7935\_17.tif



B9064\_FurReal\_Fuzz\_Pet\_Goldie\_ BRAND\_IMAGE\_8027\_17.tif

## fired

## FUZZ PETS, CONTINUED



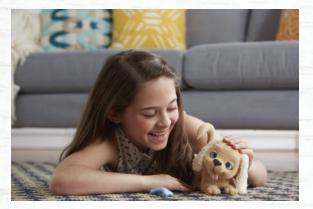
B9064\_FurReal\_Fuzz\_Pet\_Goldie\_ BRAND\_IMAGE\_8086\_17.tif



B9064\_FurReal\_Fuzz\_Pet\_Goldie\_ BRAND\_IMAGE\_8106\_17.tif



B9064\_FurReal\_Fuzz\_Pet\_Goldie\_ BRAND\_IMAGE\_8177\_17.tif



B9064\_FurReal\_Fuzz\_Pet\_Goldie\_ BRAND\_IMAGE\_8231\_17.tif



B9064\_FurReal\_Fuzz\_Pet\_Goldie\_ BRAND\_IMAGE\_8441\_17.tif



B9064\_FurReal\_Fuzz\_Pet\_Goldie\_BRAND\_ IMAGE\_8477\_17.tif

## fire

## FUZZ PETS, CONTINUED



B9063\_FurReal\_Fuzz\_Pet\_Kitty\_ BRAND\_IMAGE\_8730\_17.tif



B9063\_FurReal\_Fuzz\_Pet\_Kitty\_ BRAND\_IMAGE\_8793\_17.tif



B9063\_FurReal\_Fuzz\_Pet\_Kitty\_ BRAND\_IMAGE\_8885\_17.tif



C0733\_FurReal\_Fuzz\_Pet\_Bunny\_ BRAND\_IMAGE\_9298\_17.tif



C0733\_FurReal\_Fuzz\_Pet\_Bunny\_ BRAND\_IMAGE\_9316\_17.tif



C0733\_FurReal\_Fuzz\_Pet\_Bunny\_ BRAND\_IMAGE\_9354\_17.tif

## FUZZ PETS, CONTINUED



C0733\_FurReal\_Fuzz\_Pet\_Bunny\_ BRAND\_IMAGE\_9402\_17.tif



C0733\_FurReal\_Fuzz\_Pet\_Bunny\_ BRAND\_IMAGE\_9477\_17.tif



C0733\_FurReal\_Fuzz\_Pet\_Bunny\_ BRAND\_IMAGE\_9508\_17.tif



MERCHANDISING ASSETS



## HEADERS



2017\_FR\_Header.psd

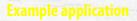


2017\_FR\_DieCut\_Header.ai

## SHELF STRIP



2017\_FR\_ShelfStrip.psd





**NOTE:** Planogram image is used as reference ONLY.

MERCHANDISING ASSETS **POS** 

**BLADE SIGNS** 



### Meet more pet friends! FURREAL.COM

2017\_FR\_BladeSign\_Tall.ai



2017\_FR\_BladeSignl\_Short.ai

## GOOSENECK



2017\_FR\_Gooseneck.ai





# MARKETING ASSETS **POWERPOINT**



### 4:3 RATIO





2017\_FR\_PPT\_Standard.ppt

### 16:9 RATIO



2017\_FR\_PPT\_Widescreen.ppt

### MERCHANDISING ASSETS DIGITAL

When creating layouts for digital assets,

please use the following guidelines:

- Banners will advertise feature product or showcase the brand as a whole.
- Banners will reflect the brand objective of • showcasing the emotional connection of product and consumer.
- Use the furReal logo and woodgrain assets.
- Use Avenir as copy font. .
- Always use furReal lifestyle photography that shows interaction between child and pet, never just photos of pets.







Body copy Avenir Roman 🕨





# LEGAL LINES & LEGAL STATEMENTS



- 1. For **Hasbro properties**: **(B)**/TMs do not apply outside the U.S.A. Do not provide artwork with **(B)**s or TMs for Hasbro Logo, Hasbro Product names or other Hasbro Graphics/Logos.
- 2. No asterisks are required to denote names and logos as belonging to Hasbro vs. 3rd Party Licensors.
- 3. U.S. and Localized signage are covered for ®s and TMs by US/Localized packages that are in proximity/ merchandising area.
- 4. All signage wherever possible should include **the Hasbro Logo**. The Hasbro logo should NOT include **(B)**s or TM (see above).
- 5. The **Hasbro copyright line** should be included on all signage wherever possible: ©2016 Hasbro. All Rights Reserved.
- 6. **Third party licensors** DO need to be credited for any merchandising that includes their licensed properties or images.

- 7. Key to this area will be to obtain specific direction from Licensors with regard to their properties please address & request this info with Marketing when reviewing new Guides.
- 8. The content of the licensor credit lines (and whether or not to include their logos) is governed by the particular licensor's stated preferences/instructions. The marketing team should be in contact with the licensor to establish and confirm the licensor's preferences. This may apply to individual names and logos, usage of (**B**s or TM , and the associated credit lines.
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